# DrivePro™
## SmartStep Program

### Upgrade sensibly

DrivePro™ SmartStep combines professional service support with a comprehensive equipment migration strategy. The program replaces every drive on a customer's site with a single brand, simplifying ongoing operation and ensuring long-term reliability. Every drive included in the program is covered by a service contract that includes repair parts, labor and travel expenses for the entire length of the contract.

SmartStep provides complete service coverage and improved system reliability in a single maintenance plan. Customers gain the benefits of the most recent drive advances while meeting the cost targets of today's maintenance budgets.

### Change on your terms

SmartStep is a customized program of flexible coverage that can be designed to meet a wide range of service needs. Drive replacements are scheduled to best meet the customer's needs for system performance and annual budget. Installation of new equipment, removal of existing equipment, commissioning service, customer training and periodic preventative maintenance can all be included.

Multi-year plans reduce overall maintenance costs and long-term risk. Under the SmartStep program, payments are scheduled annually to fit maintenance budgets and eliminate unpredictable service expenditures. By allowing customers to lock in a fixed payment over the course of the plan, SmartStep also provides a hedge against inflation.

SmartStep is the easy way to maximize productivity and system performance.

### Professional support

The SmartStep program provides customers with the security of a support contract directly with the Danfoss. Service support is provided for all existing and replacement drives over the entire term of the contract. Installation, commissioning and support work is provided by local DrivePro™ service professionals. Danfoss factory technical support is available 24/7 to SmartStep customers.

*DrivePro™ SmartStep can increase your peace of mind and productivity by replacing aging equipment with the latest technology on a schedule that makes sense and fits your budget*

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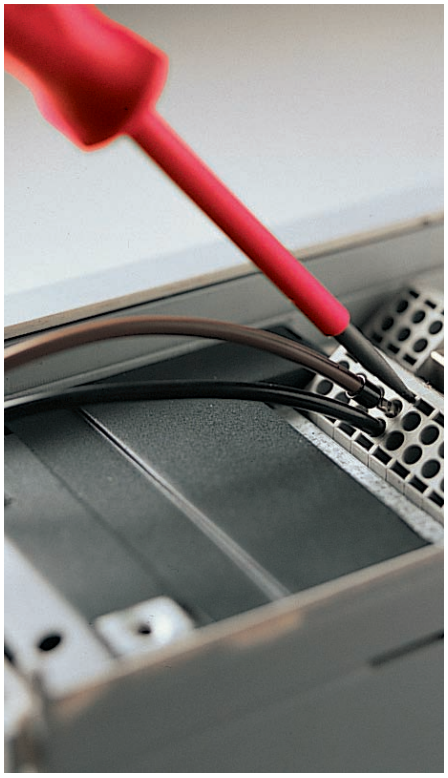

## Available features:

- Multiple year service contract, typically 5 years of complete product coverage.
- Annual contract payments scheduled to meet budget targets.
- New replacements for every drive, within the contract period.
- Professional installation, start-up and safety inspections.
- Removal of the existing drives.
- On-site drive repairs, including parts, labor and travel.
- Preventive maintenance visits.
- Onsite product training.
- Local, certified factory service support.
- Danfoss technical support on a 24/7 basis.

## Terms and conditions:

- Repair or replacement coverage is provided for the existing drives and Danfoss-supplied replacement drives
- Drive replacements are scheduled to best ensure the system reliability and meet the customer's budget targets
- In the event of a failure of an existing drive, the replacement may be rescheduled to provide immediate system repair
- New replacement drives are covered by the standard Danfoss warranty for the entire length of the SmartStep contract
- Repairs or adjustments to variable speed systems components beyond those specified in the SmartStep contract may be available for an extra charge

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DrivePro™
Professional Drive Support

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